

Real Estate and Appraisal

Real estate, appraisal and property management courses are offered through the James R. Worrell Sr. Financial Services Institute at CPCC. For complete details, visit the Real Estate and Appraisal website at: cpcc.edu/cce/job-and-career-enhancement/courses-and-programs/financial-services-home/real-estate/real-estate

The course lists below are non-inclusive and programming may change, based on industry demand and individual career planning. Search for courses by topic(s) using a keyword or words in the online Schedule Builder (<https://schedule.cpcc.edu/myschedule>) through Continuing Ed Registration on the college website at cpcc.edu.

To register or check for additional courses and those available by request, contact Customer Service and Registration for Corporate and Continuing Education at 704.330.4223.

Real Estate Licensing

Real Estate Pre-Licensing (REX 7500)

Real Estate Post Licensing

Broker Relationships and Responsibilities (http://schedule.cpcc.edu/myschedule/show_sections/226) (REX 7107)

Continuing Education (CE) - Mandatory Update (REX 7213)

Contracts and Closing (http://schedule.cpcc.edu/myschedule/show_sections/1681) (REX 7108)

Selected Topics (http://schedule.cpcc.edu/myschedule/show_sections/227) (REX 7109)

Property Management and Appraisal

Appraisal Program (APP 7144), (APP 7201), (APP 7202), (APP 7203)
Property Management (PMG 8010)

For custom group training certifications, contact the Corporate Learning Center at 704.330.4660.

MTG 7200. 20-hour SAFE Comprehensive Mortgage Origination Essentials. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is approved by the Nationwide Mortgage Licensing System (NMLS) to meet the federal mortgage loan originator pre-licensing education requirement and prepare students to take the federal licensing exam component. To become a N.C. licensed mortgage loan originator, MTG 7204 is also required.

MTG 7204. 4-Hour NC SAFE: North Carolina Mortgage Origination Essentials. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is approved by the Nationwide Mortgage Licensing System (NMLS) to meet the N.C. mortgage loan originator pre-licensing education requirement and prepare students to take the N.C. state licensing exam component. This course is required, in addition to the federal component MTG 7200.

MTG 7205. SAFE Exam In-Class Review. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This classroom course provides a review of the federal and state N.C. components of the SAFE Mortgage Loan Originator (MLO) Exam. Topics include a review of federal and state mortgage-related laws, general mortgage terms, mortgage loan origination procedures, ethics, compliance and disciplinary action. This course is ideal for current licensees who need to pass the SAFE MLO Exam.

MTG 7227. 8-Hour NC SAFE Comprehensive CE: 2017 Privacy, Policies and Protections. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This years course will focus on federal law, ethics and consumer protection, non-traditional product training and North Carolina mortgage law updates. This course is also available via live webinar.

MTG 7313. SAFE Online Practice Exams. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Practice, Practice, Practice! This online course offers practice exams to prepare students for the federal and NC state components of the SAFE Mortgage Loan Originator Exam.

MTG 7334. Understanding RESPA. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

The most recent RESPA Rule makes obtaining mortgage financing clearer and, ultimately, cheaper for consumers. The new Rule includes a required, standardized Good Faith Estimate (GFE) to facilitate shopping among settlement service providers and to improve disclosure of settlement costs and interest rate related terms. The HUD-1 was improved to help consumers determine if their actual closing costs were within established tolerance requirements.

MTG 7335. Compliance Updates: Upcoming Changes per Dodd-Frank Act. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

A new year means new rules. Gain a better understanding of the recent changes coming under the Dodd-Frank Act. Review a "Complete Application" and understand the changes taking effect under the Real Estate Settlement Procedures Act (RESPA) and the Equal Credit Opportunity Act (ECOA).

MTG 7401. Reverse Mortgages for Senior Homeowners. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Reverse mortgages are becoming increasingly popular among senior homeowners. Understand the terms, fees and options associated with a reverse mortgage. This course is approved for four hours of CE elective credit with the NCREC.

MTG 7402. Title Insurance. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Enhance your knowledge of title insurance. This course is designed for both mortgage and real estate professionals who review and analyze title insurance commitments and policies. This course is approved for four hours of CE elective credit with the NCREC.

MTG 7403. Understanding Appraisals. 0.0 Hours. Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is taught by a licensed Appraiser and explains in basic terms the appraisal process, cost approach, sales comparison approach, and residential construction. This course explains how market value is determined and is approved by the NC Commissioner of Banks & the SC Department of Consumer Affairs for 8 hours of Continuing Education for mortgage bankers.

MTG 7405. Mortgage Fraud: A Dangerous Business. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Mortgage fraud is one of the fastest growing white-collar crimes in the U.S. Learn what constitutes mortgage fraud and how to prevent it. This course is approved for four hours of CE elective credit with the NCREC.

MTG 7600. Certified Mortgage Lending Specialist. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Discover the myriad of career options in today's mortgage banking industry. Our comprehensive online certificate program will set you apart and give you the skills that are required by today's lending institutions. Mortgage Lending Specialists must be knowledgeable in all aspects of mortgage loan financing. You will learn the entire loan process, from assessing client's needs, understanding credit and collecting data, to mortgage underwriting and closing the loan. In addition, students will learn about the secondary mortgage market, loan servicing and the regulatory compliance associated with each phase of the loan process.

MTG 8200. 20-Hour SAFE Comprehensive Mortgage Origination Essentials (Webinar). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course meets the federal mortgage loan originator pre-licensing education requirement and prepares students to take the federal licensing exam component. Attendees interact with the material through both the presentation and live streaming broadcast of the instructor. The course is presented as a live webinar (classroom equivalent) format. The 20-hour course should provide the loan originator with the ability to take a thorough, high-quality loan application and explain required disclosures to applicants. Students will learn essential terms, concepts, and math utilized in the mortgage industry. The course will also stress the importance of compliance with federal laws and ethical standards. This course includes three hours of training on federal law, three hours of ethical training (includes fraud, consumer protection, and fair lending issues), two hours of training on non-traditional mortgage products, and twelve hours of additional instruction on mortgage origination. Offered via live webinar.

MTG 8204. 4-Hour NC SAFE: North Carolina Mortgage Origination Essentials (Webinar). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is approved by the Nationwide Mortgage Licensing System (NMLS) to meet the N.C. mortgage loan originator pre-licensing education requirement and prepare students to take the N.C. state licensing exam component. This course is required, in addition to the federal component MTG 7200. Offered via live webinar.

MTG 8224. 24 Hour NC SAFE Comprehension Origination Essentials. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Part 1 - This course meets the federal mortgage loan originator pre-licensing education requirement and prepares students to take the federal licensing exam component. Attendees interact with materials through presentation and live streaming broadcast of the instructor. The course is presented as a live webinar (classroom equivalent) format. The course teaches the loan originator how to take a thorough, high-quality loan application and explain required disclosures to applicants. Students will learn essential terms, concepts, and math utilized in the mortgage industry. This course includes three hours of training on federal law, three hours of ethical training, two hours of training on non-traditional mortgage products, and twelve hours of additional instruction on mortgage origination. Part - 2 This course is approved by the Nationwide Mortgage Licensing System (NMLS) to meet the N.C. mortgage loan originator pre-licensing education requirement and prepare students to take the N.C. state licensing exam component. This course is required, in addition to the federal component MTG 7200.

OCT 7154. E-Commerce. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
This course provides an overview of business to business and business to consumer electronic commerce and explores the relationship between costs and benefits in developing an E-Commerce business case. E-Commerce options and strategies will provide the student with a better understanding of the costs and benefits with E-Commerce.

PMG 8010. Property Management. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
Today's economy is creating more renters, which means an increased demand for property management professionals. Learn the rules and responsibilities of a property manager for all property types, from residential apartment buildings to office, retail and mixed-use developments. This course benefits students seeking an introduction to property management or real estate professionals looking to broaden their opportunities.

REX 7107. Broker Relationships and Responsibilities (Post-licensing #301). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
This course is one of three post-licensing courses designed to assist the provisional broker to meet the 90-hour post-licensing educational requirement set by the North Carolina Real Estate Commission (NCREC). All three post-licensing courses must be taken within the first three years of licensure.

REX 7108. Contracts and Closing (Post-licensing #302). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
This course is one of three post-licensing courses designed to assist the provisional broker to meet the 90-hour post-licensing educational requirement set by the North Carolina Real Estate Commission (NCREC). All three post-licensing courses must be taken within the first three years of licensure.

REX 7109. Selected Topics (Post-licensing #303). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
This course is one of three post-licensing courses designed to assist the provisional broker to meet the 90-hour post-licensing educational requirement set by the North Carolina Real Estate Commission (NCREC). All three post-licensing courses must be taken within the first three years of licensure.

REX 7213. Mandatory Real Estate Update (CE). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
This course fulfills the annual CE credit as mandated by the NCREC. The commission changes the subject matter of this course each year.

REX 7237. Environmental Issues in Your Real Estate Practice. 0.0 Hours.

Class-33.0. Clinical-0.0. Lab-0.0. Work-0.0
A course designed to increase the awareness and ability of the real estate professional to recognize environmental issues when evaluating property and avoiding legal liability. Topics include: lead-based paint, radon gas, asbestos, volatile organic chemicals (VOC), water supply and wetlands, storage tanks and environmental consultants.

REX 7240. Broker-In-Charge Update Course (BICUP). 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0
A broker-in-charge who desires to retain his or her broker in charge status shall complete in lieu of the General Update Course a Commission developed "Broker-In-Charge Update Course" (BICUP) consisting of four classroom hours of instruction. The BIC is still required to take a four hour elective to renew their license.

REX 7242. Property Management and Managing Risk. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is an introduction to property management with a focus on practical advice of how to comply with regulations and avoid liability. The course features include Liability Alert features that offer suggestions for avoiding liability from owners and tenants, case studies, and key terms. This class is approved by the NCREC for continued education (CE).

REX 7244. Commercial and Investment Real Estate: Tools of the Trade. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course opens the door to commercial and investment real estate and offers invaluable information to everyone from beginning agents to experienced brokers. Learn how to evaluate commercial properties, calculate cash flows, and negotiate capital gains taxes and 1031 exchanges. This course fulfills the annual CE requirement of the NCREC.

REX 7280. Real Estate Exam Prep Review Course. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This 6-hour course has been designed to review all topics found on the North Carolina Real Estate Commission state exam including math and the HUD-1 form.

REX 7281. NC State Exam Review for New and Out of State Applicants. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This 6 hour review is designed to assist new applicants and out of state applicants in passing the 40 question state specific NC Real Estate Exam. Topics include North Carolina License Law, Residential Square Footage Guidelines, Prohibited Practices, Property Taxation, Sales & Agency Contracts and the HUD 1 Settlement Statement.

REX 7301. FHA/VA Appraisals: Thriving and Surviving. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

This course offers Real Estate professionals a valuable understanding of what qualifies a property for FHA or VA financing. You will learn the complete appraisal process for a prospective FHA or VA mortgage loan and what property characteristics are eligible. This course is approved by the NCREC for 4 hours of continuing education elective credit.

REX 7302. Introduction to Home Insurance. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Learn the basics of homeowner's insurance and the various coverage and deductible options available. This course is approved for four hours of CE elective credit with the NCREC.

REX 7303. Understanding Residential Appraisal. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

The value of a given home, business, office location or rental property is calculated using a variety of methods and any given property's value can be different depending on its intended use or on the reason for the valuation. In this class, students will learn the ways appraisers value properties and the different ways that real estate professionals might use to arrive at market value at which to list or purchase a property. This class is approved by the NCREC and NCCOB for continued education.

REX 7405. Performing Comprehensive Building Assessments. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

The Performing Comprehensive Building Assessments (PCBA) Online Training Program will give you a thorough understanding of the building assessment process. This intermediate program focuses on the skills you need to professionally conduct visual building inspections, perform diagnostic testing, determine residential building improvement opportunities, document a home's performance, prioritize improvements, and prepare a work scope that will guide the homeowner's decision-making process for making the improvements.

REX 7406. Real Estate Investing. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Learn how to succeed in high and low markets, even if you have little money to begin. You'll get useful worksheets and hands-on activities to take the guesswork out of your investing efforts. By emphasizing systems and service, this course will help you do more with less effort while serving the needs of your buyers and sellers.

REX 7530. Real Estate Math. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Are you having trouble with basic real estate math calculations? Don't give up. Supplement your pre-licensing education with this self-paced online course, designed to help you solve the most common real estate math formulas.

REX 7532. Conquering the Closing Statement. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Need help understanding the Closing Statement? This supplemental course is designed to cover the fundamentals of completing a closing statement. Students will study proration calculations, debits and credits for buyers and sellers, and the North Carolina Real Estate Commission (NCREC) Closing Exercise Worksheet.

REX 7600. Real Estate Broker Pre-licensing. 0.0 Hours.

Class-90.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is approved by the N.C. Real Estate Commission to satisfy the educational requirements for a broker license. You will learn basic real estate principles and practices and license laws, rules and regulations of the NCREC in preparation for the state exam. This course is content intensive. Students should be competent in reading comprehension, solving math problems, and working on the computer.

REX 7602. Real Estate Broker Pre-licensing Accelerated. 0.0 Hours.

Class-75.0. Clinical-0.0. Lab-0.0. Work-0.0

This course is approved by the N.C. Real Estate Commission to satisfy the educational requirement for a broker license. You will learn basic real estate principles, practices, license laws, rules and regulations of the NCREC in preparation for the state exam. This course is content intensive. Students should be competent in reading comprehension, solving math problems, and working on the computer. This course version is an accelerated version. Course material is covered in longer class days over fewer class meetings. Purchase textbooks and optional course materials prior to start of class. Students must attend at least 80 percent of class time and pass the course to receive a certificate of completion. Requires CPCC login prior to start of class.

REX 8200. Understanding Commercial Real Estate. 0.0 Hours.

Class-440.0. Clinical-0.0. Lab-0.0. Work-0.0

Explore the various commercial real estate career options, such as brokerage, investment, development, property management and more. In order to maximize your understanding of complex commercial contracts and financing, it is recommended that students are licensed real estate brokers or have a basic understanding of the real estate industry.